CREATIVITY IN DECISION MAKING

Business Decision Making

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- Intelligence and creativity
 - Difference between intelligence and creativity
 - Left and right side of the brain
 - Convergent and divergent way of thinking
- Individual characteristics associated with the creativity
- Phases of the creativity process
 - Discoveries in dream
- Critical thinking
 - Low-level vs high level thinking
 - Assignment 1 (make the plane)
 - Some brain-exercises
- The Marshmallow challenge

- **Intelligence** important for problem reasoning (understanding) and problem analysis
- **Creativity** developing the new alternatives
- Different researches about correlation between the intelligence and the creativity









• LEFT SIDE OF THE BRAIN

- Intelligence
- Right-handed persons

• **RIGHT SIDE OF THE BRAIN**

- Creativity
- Left-handed persons
- One side of the brain controls the other side of the human body





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• Convergent thinking ... focus on one solution



• Divergent thinking ... analysing several possible solutions





- Creative persons: openminded, critical, unconventional, motivated, selfconfidence, wide interests, ready for changes, divergent thinking
- Non-creative persons: do not accept new things, conventional, pasive, disinterest, predictable, convergent thinking





INDICIDUAL CHARACTERISTICS ASSOCIATED WITH **CREATIVITY**

- Intellectual abilities
 - See problems in new ways
 - Recognize which ideas are worth pursuing and which are not
 - Influence on others
- Explicit knowledge (about the problem, field), and tacit knowledge (implied)
- Thinking on novel ways/style
- Personal characteristics (willingness to overcome obstacles, willingness to take risk, willingness to tolerate ambiguity (double meaning), self-efficacy, openness
- Intrinsic task motivation





- **Preparation phase** learning about the problem (importance of intelligence to understand the problem)
- (Concentration gym, relax, reading a book, ...)
- Incubation forcing your brain to generate possible solutions for the problem (sometimes in dream)
- **Illumination** Eureka, the idea is generated
- **Verification** Control if the generated idea fits all the problem limitations





- F.A. Kekule Benzen
 - The structure of molecule benzen
 - Dynamic structure
 - Snake in the dream

<u>http://nabreklina-ispraznosti.blogspot.com/2015/10/san-o-benzenu.html</u>







- Dmitri Mendeleev, Periodic Table
- Source: <u>http://nabreklina-</u> ispraznosti.blogspot.co <u>m/2015/10/san-o-</u> <u>benzenu.html</u>



- Niels Bohr The structure of atom (dreaming about the Sun)
- Source: Edwina Portocarrero, David Cranor, V.Michael Bove: Pillow-Talk: Seamless Interface for Dream Priming Recalling and Playback





- Paul McCartney Yesterday (Music/Melody of the song)
- For more than a year, the song was called "scrambled eggs." The placeholder lyrics were absurd: "Scrambled eggs. Oh my baby how I love your legs."
- Source: <u>https://medium.com/getting-art-done/yesterday-came-to-paul-mccartney-in-a-dream-was-it-a-creative-miracle-79839cb303fe</u>



"Yesterday" came to Paul McCartney in a dream. Was it a creative miracle?

What hope is there for you to write a hit?



"Yesterday" has been called the greatest song of the 20th century—some have even called it the greatest song of all time. It is one of the most-covered songs, and one of the highest-earning songs ever.

The melody to "Yesterday" came to Paul McCartney in a dream. He woke up

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- Elias Howe Sewing machine (needlework)
- "He jumped out of bed, ran to his workshop, and by 9, a needle with an eye at the point had been rudely modeled. After that it was easy."
- Source: <u>https://www.archive.org/strea</u> <u>m/bemishistorygene00drap/be</u> <u>mishistorygene00drap_djvu.txt</u>







Generally speaking, creativity is associated with generating ideas, while critical thinking is associated with judging them.

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- Low level thinking
 - Unreflective
 - Based on intuition
 - Large self-serving/self-deceived (not fair)
- High level thinking
 - Explicitly reflective
 - Routine use of critical thinking tools in thinking
 - Consistently fair
- WHERE ARE YOU?





- Standards for creating the statements
 - Clarity
 - Accuracy
 - Precision
 - Relevance
 - Depth
 - Breadth
 - Logic
 - Significance
 - Fairness
- See The Miniature Guide to Critical Thinking Concepts and Tools







In which direction does the bus go?

- Left,
- Right,
- Impossible to determine.



Greek philosopher Zenon: Achilles (a hero of the Trojan War) cannot ever pass the turtle which has advantage of 10 feets even if it is 10 times faster than the turtle





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- Room 1: 3 switches; Room 2: 3 light bulbs
- Can we determin which swithc corresponds to which bulb if we can pass the other room only once?











Brick is weighted 1 kilo and a half of brick

How many kilos does the brick weight?





Brick is weighted 1 kilo and a half of brick



x = 1 kg + 0.5x x - 0.5x = 1 kg 0.5x = 1 kg / 2 $x = 2 \text{ kg} \quad \blacksquare$





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THE MARSHMALLOW CHALLENGE

- 4 students in group
- each team get the tape, string, spaghetti, and marshmallow
- Each team has 18 minutes to build the tallest, freestanding structure using the materials supplied to each group. The marshmallow must be attached to the top of the structure you build. After 18 minutes, I will measure the height of each structure that remains standing with the marshmallow on top. The winner is the team whose free-standing structure is the tallest.





THE MARSHMALLOW CHALLENGE



